

Agribusiness Manager

ANZ • Port Lincoln SA 5606



Base pay
\$0 - \$0



Work type
Full time



Contract type
Permanent

Skills

ADJUSTMENTS

Full job description

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Agribusiness Manager

Agribusiness Manager

Req ID: 2640

Department: SA North West & NT - COMM (55900124)

Division: Australia Retail + Commercial (T20000)

Job Family: Banking / Core (default)

Location: Port Lincoln

About the role

Role Location: 76 Tasman Terrace Port Lincoln SA 5606

Role Type: Permanent, Full-time

Additional Details: relocation and rental assistance will be considered for the right applicant

Job details



Date posted
12 May 2022



Expired On
17 May 2022



Category
Legal



Occupation
Banking & Finance Law



Base pay
\$0 - \$0



Contract type
Permanent



Work type
Full time



Job mode
Standard business hours



Work Authorisation
**AUSTRALIAN CITIZEN /
PERMANENT RESIDENT**

- Role will be pivotal in looking after our existing client base on the EP and growing the book externally.
- We deem that living within the local community is paramount for this role however should an applicant with the ability to manage remotely present we will consider the business case
- Salary flexible for the right applicant
- Tool of Trade
- Flexibility in role
- One on One AM Support

ANZ has been supporting the financial needs of regional and rural Australia for more than 150 years. This experience has led to an understanding of the challenges, rewards and opportunities our customers face when running their Agribusiness. ANZ is committed to being the leading bank in regional and rural Australia by sustaining rural communities now and in the years ahead.

Your role as an Agribusiness Relationship Manager will be to manage and grow portfolio of accounts through client acquisition, cross-sell and referrals. By developing a network of contacts, you will assist in achieving overall business strategies of sourcing new business, maximising existing business and increasing effectiveness. Maintaining a detailed understanding of customers' business and financial needs, along with keeping abreast of economic trends will be core to your success. You will collaborate with product partners and other stakeholders to ensure an effective and value adding strategy is identified for the client whilst minimising all potential risks to ANZ.

What will you bring?

We know not everyone will bring all of the skills and experience, and at ANZ we are focused on people bringing a growth mindset to their approach to work. Some of the skills we are looking for are below, but don't worry if you don't have all of these as learning on the job is the way we work.

But back to some of the skills –

- Customer coaching mindset
- Leadership experience
- Role models a strong customer focus, preferably with retail experience
- Enjoys working in a collaborative team environment
- Ability to multi-task, highly adaptable to change and ambiguity
- Proactive, shows initiative and keen to try new things i.e. new technologies

So, why join us?

We're reinventing the way we do banking, and our community of collaborative, innovative thinkers who create human centred solutions are helping us get there. We're responding faster to changing customer requirements, focusing on the things that matter and helping people achieve incredible things – be it buying their home, building a business or saving for things big or small.

We support our people by providing a range of flexible working options so they can work in the way that best suits them. We encourage you to talk to us about your need for flexibility and any adjustments you may require to our recruitment process or the role itself.

Develop your career, work in a diverse and inclusive workplace where the different backgrounds, perspectives and life experiences of our people are celebrated and create a great place to grow, thrive and belong.

Interested in joining us? Click [Apply now](#), or visit www.anz.com/careers to find out more or view other opportunities.

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